

A nighttime photograph of the Taipei skyline, with the Taipei 101 tower as the central focus, illuminated against a dark sky. The city lights and distant mountains are visible in the background. The image is framed by blue geometric shapes on the left and top.

ULTIMAHUB CORPORATE TRAINING

Your Success is Our Business



ABOUT US

Empowering Asia's Corporate Success

Positioned as one of the fastest-growing corporate training providers in Asia, Ultimahub boasts a team of internationally renowned trainers, bringing expertise from diverse global continents. Our united mission is to disseminate cutting-edge knowledge across the Asia Pacific region, setting new standards for corporate training excellence.

At Ultimahub, we take immense pride in delivering a comprehensive array of training packages meticulously designed to empower companies. Our offerings extend beyond merely meeting customer expectations; they are crafted to foster holistic development across all staff skill areas.

Join us on a journey of transformative learning where innovation, expertise, and a commitment to excellence converge to propel your organization towards unparalleled success.





COMPANY STRENGTHS

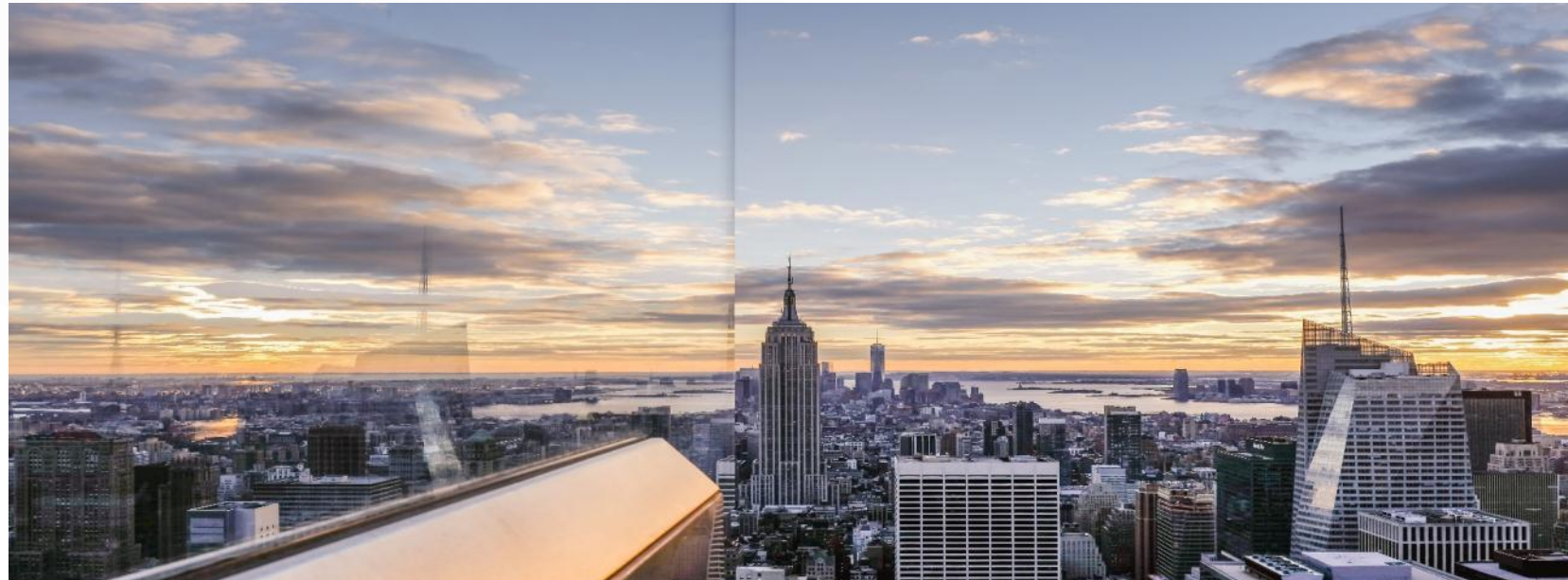
- ✓ **Tailored Training Solutions**
- ✓ **Global Cultural Competence**
- ✓ **Cutting-Edge Technology Integration**
- ✓ **Innovative Learning Approaches & Continual Development**
- ✓ **Measurable Impact & ROI**
- ✓ **Sales & Communication Mastery**
- ✓ **Bilingual Trainers & Training Assistants**
- ✓ **Enhanced Testing & Reporting, Featuring Online Assessment for Selected Courses**

Cutting-Edge Course Material

Established on the bedrock of top-tier in-house facilitation and coaching, Ultimahub leads in delivering customized premium training solutions for modern businesses.

Our commitment centers on guiding staff through transformative journeys, fostering continuous learning and professional development, and inspiring world-class excellence.

We seamlessly blend expertise and innovation to equip your team for contemporary business challenges and unparalleled success. Join us in building a future where your organization thrives on knowledge, skill, and relentless pursuit of excellence.





Online & Offline Training

Explore a multitude of training options provided by Ultimahub. Whether you opt for the immersive experience at our designated venues or the convenience of on-site sessions tailored to your company's workplace, event location, or offices.

- **Versatile Training Locations:** Training delivered at our state-of-the-art venues or the flexibility of on-site sessions tailored to your company's unique needs.
- **Tailored Company Location Training:** Our training is not one-size-fits-all; we arrange flexible sessions at your company location, ensuring maximum convenience and relevance.
- **Online Training Services:** Embrace the future of learning with our comprehensive online training services, offering time optimizing flexibility.

Explore the possibilities with Ultimahub, where convenience meets excellence, and your training experience is tailored to your preferences.

Boost Your Team's English Skills

Elevate your team's language proficiency with our tailored Business English courses designed for companies in Asia. Our seamless range of customizable offline and live online courses caters to all levels of English proficiency. Each course is meticulously crafted to be interactive, engaging, and structured, ensuring maximum efficacy in language development.

- **Initial Testing:** Establishing students' levels and tracking progress for personalized learning journeys.
- **Online Portal:** Empowering students with easy access to materials and a convenient platform for submission.
- **Soft Skills Integration:** Tailoring courses to integrate industry-specific skills, enhancing practical application.
- **Final Testing & Reporting:** Data-driven assessments to gauge proficiency, future learning planning and continuous improvement.



Soft Skills Training Courses

Elevate your company's performance with our dynamic soft skills courses. Unlock the potential for improved communication, collaboration, and leadership, fostering a positive work culture.

From adaptability to customer interactions, our courses empower your team to navigate the complexities of the modern workplace with finesse. Invest in these essential skills to cultivate a workforce that excels in both proficiency and interpersonal prowess, driving sustained growth and innovation for organizations.

Our tailored approach ensures that each course aligns with your company's strategic objectives, facilitating a culture of excellence and continuous improvement.

These trainings are not just a one-time learning experience, but a path of continuous improvement and development.



Some of Our Vast Array of Soft Skills Courses Include

- ✓ Influence & Communication Skills
- ✓ Public Speaking & Presenting Skills
- ✓ Sales for Success
- ✓ Team Collaboration Skills
- ✓ Time Management & Productivity
- ✓ Problem-Solving & Critical Thinking
- ✓ Stress Management & Flexibility
- ✓ Emotional Intelligence
- ✓ Leadership & Management Skills
- ✓ Negotiation & Conflict Resolution
- ✓ Cross Cultural Communication



Clients & Partners



JABIL

JCET



WICRESOFT
Advisory | Solutions | Operations



Haier



EVERGREEN
drive to the future



miHoYo
TECH OTAKUS SAVE THE WORLD

T2 TAKE TWO
INTERACTIVE

Tencent 腾讯



COLORQUARTZ
SURFACES



K2

media.mons

L'ORÉAL
PARIS



Coca-Cola



AtriCure

Luxoft
A DXC Technology Company



Heraeus

optiver

swissnex
China



canalys

Chainlink Labs



METRO



S&P Global



WELLINGTON
MANAGEMENT



Example Training Topics & Cases



A man and a woman in business attire are celebrating at a desk. The man, wearing a grey suit and glasses, has his mouth open in a shout and his right arm raised. The woman, wearing a light blue shirt and glasses, also has her mouth open and her right arm raised. They are standing behind a desk with a laptop, a tablet, and some papers. The background is a bright office with large windows.

Management & Leadership

Our management and leadership courses serve as a transformative experience, equipping participants with essential skills and insights to effectively engage corporate teams. We place a strong emphasis on the continual managerial development of team leaders and managers, ensuring a holistic approach to leadership excellence. Our programs empower participants to navigate the complexities of leadership roles with confidence and drive long-term success.

Building on a solid foundation, our courses explore advanced problem-solving and leadership dynamics to promote innovation and adaptability. Participants engage in practical exercises, gaining tools for performance enhancement and strategic vision development. This hands-on approach not only challenges leaders but also fosters resilience and ethical decision-making for career-long impact.

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|---|--------------------------------------|
| 1. Management & Leadership Styles | 5. Leadership Emotional Intelligence |
| 2. Communication & Interpersonal Skills | 6. Strategic Decision-Making Skills |
| 3. Coaching & Mentoring Techniques | 7. Conflict Resolution & Negotiation |
| 4. Strategic Planning & Goal Setting | 8. Team Building & Collaboration |



Communication Skills

Our Communication Skills Training Course elevates key communication facets, providing participants with refined abilities and the confidence essential for corporate success.

The course boosts articulation skills, enabling clear expression of ideas and lasting professional impressions. It focuses on enriching interpersonal relationships through improved listening and effective workplace communication strategies.

Participants gain the confidence for public speaking, conflict resolution, and team collaboration with enhanced communication skills. They will also learn to tailor their communication to various professional settings, ensuring adaptability and effectiveness.

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|------------------------------------|--------------------------------------|
| 1. Communicating Strengths | 5. Technological Integration |
| 2. Understanding Audience Dynamics | 6. Overcoming Communication Barriers |
| 3. Adapting Communication Styles | 7. Body Language / Tone & Tonality |
| 4. Leveraging NLP in Communication | 8. Feedback and Improvement |



Influence & Persuasion

In this dynamic program, attendees will embark on a journey to master the art of influencing others positively and persuading effectively. With a curriculum that includes insightful lessons, practical techniques, and real-world applications, participants will be equipped to steer complex decision-making processes, drive inspiration, and forge substantial connections.

The course offers a deep dive into the psychological underpinnings of persuasion, teaching how to ethically leverage these principles to engage and convince others. Attendees will practice crafting compelling narratives and utilizing emotional intelligence to resonate with varied audiences. With a focus on integrity, the program ensures that all strategies are employed with the utmost respect for individual autonomy.

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|--------------------------------------|-------------------------------------|
| 1. B.R.A.I.N. Influencing Styles | 4. Storytelling for Influence |
| 2. Cialdini's Influencing Principles | 5. The Elaboration Likelihood Model |
| 3. Powerful Action Verbs & Phrases | 6. The Foot-in-the-Door Technique |



Presentation Mastery

Elevate your team's presentation prowess with our comprehensive course designed for professionals at all levels. Explore the intricacies of structuring, engaging, and enlightening diverse audiences during presentations. This program goes beyond the basics, focusing on empowering your team to exude confidence through strategic power poses, nuanced body language, and the perfect tone for corporate settings.

Equip your team with the skills needed to navigate Q&A sessions seamlessly, responding effectively to a spectrum of inquiries. This course is tailored for HR professionals and managers seeking to enhance the collective presentation capabilities within their organization.

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|---------------------------------------|----------------------------------|
| 1. Effective Presentation Foundations | 5. Tone & Verbal Mastery |
| 2. Mastering Audience Engagement | 6. Navigating Q&A Sessions |
| 3. Managing Nerves & Confidence | 7. Adapting to Diverse Audiences |
| 4. Power Poses & Body Language | 8. Strategic Use of Visual Aids |



Emotional Intelligence

In our training, attendees will explore and practice the profound impact of emotions on workplace dynamics, emphasizing their influence on productivity:

- ✓ Investigate the link between emotions and performance, discovering how positive emotions drive innovation.
- ✓ Cultivate agile thinking for navigating a dynamic business landscape with positivity and resilience.
- ✓ Acquire practical techniques for intentional self-awareness, understanding personal strengths and weaknesses.
- ✓ Integrate Emotional Intelligence (EI) principles for enhanced team performance and organizational success.
- ✓ Participate in activities to reinforce EI concepts through real-world scenarios.
- ✓ Gain insights from real-world case studies, applying successful EI implementations to unique context.
- ✓ Foster continuous improvement through ongoing development, feedback, and sustained growth in EI skills.



Strategic Negotiation Skills

This course, spanning fundamental principles to advanced strategies, equips participants with the skills and confidence needed for effective corporate negotiations.

Attendees will refine communication skills for improved relationships and gain the confidence to navigate high-stakes situations, ensuring a balance between short-term wins and long-term goals. The program instils strategic decision-making and conflict resolution expertise, transforming challenges into opportunities. By incorporating an understanding of the psychological nuances in negotiations, participants will not only secure successful deals but also cultivate durable business alliances that are essential for ongoing organizational growth and success.

1. Foundations of Negotiation
2. Communication Mastery
3. Understanding Interests & Positions
4. Power Dynamics in Negotiation
5. Creative Problem Solving
6. Negotiation Ethics
7. Handling Difficult Situations
8. Real-world Simulations



Training Cases



Creative Problem Solving & Presentation Skills Coaching

The problem-solving modules included: mindset reframing, sensory acuity, strategic analysis, solution generation, planning and implementation. Presentation skills were enhanced through an assortment of beneficial activities including tone and intonation exercises, improv, and instilling dynamic influence and persuasion techniques.



Communication Skills for Asia Based Leaders

Asia Pacific Team Communication Training. Ongoing essential development and improvement of contact interaction between company staff, stakeholders, international teams as well as virtual inter-department information exchange. Training included classroom learning, workshop delivery and web based virtual learning.



Developing Sales, Customer Service & Business Etiquette

Training carried out for Marriott Hotel Staff. Focusing on Soft Skills Training as well as English learning for Food & Beverage Staff. Focus areas: Western Business & Dining Etiquette, Cultural Differences; Product and Service Upselling; dealing with difficult customers; achieving World Class Excellence.



Training Cases



Talent Development Program

- Online, China

We provided “Financial Service English Training” for ICBC to train their employees to deliver a world class service when providing professional advice to foreign customers. We combined scenario discussions, role plays, and cross-cultural communication knowledge to assist trainees in thinking nimbly and comprehensively as well as perfecting their word usage and pronunciation.



Cross Cultural Communication Workshop

We provided cross-cultural communication workshops for Coca-Cola Shanghai. The workshops focused on sharing cross-cultural knowledge and leveraging scenarios to discuss how to better communicate with people from different cultures. The training included cross-cultural congruency, body language, taboos and prejudices, as well as how to express opinions using euphemisms.



Business English & Soft Skills Training

We provided a combination of “Business English & Soft Skills Training Courses” according to the needs and requirements of our client. Focus areas: leadership-related aspects, professional business writing, and oral speaking skills. Employee training included provision of initial testing to establish current levels, and tailored content to ensure the training was of maximum benefit to all attendees.



Training Cases



Professional Business Writing Training - Shanghai

The training covered the essentials of effective writing, including how to structure and organize business documents, emails and reports.

Training also covered the use of appropriate tone, language, and formatting to convey ideas effectively. The goal of the training was to enhance the ability of attendees to communicate effectively in a variety of business contexts, ultimately improving their productivity and effectiveness in the workplace.



Consulting Sales Training - Shenzhen, China

We carried out Consultative Sales training to develop top performing Sales Teams and Managers from Huawei. Focus areas: Initial prospecting; building and developing rapport; needs establishment; questioning and listening; debriefing, summarizing; gaining referrals and driving business and closing deals. The training program was tailored to embed a consultative approach at the heart of Huawei's sales culture, ensuring sustained growth and customer satisfaction.



Marketing Team Building - Global, Japan

We delivered a bespoke Team Building training program for Shell's global marketing team, designed to strengthen collaborative efforts and enhance communication dynamics. The focus was on fortifying team relationships, honing storytelling capabilities, and refining negotiation techniques. By fostering a cohesive environment, we helped team members to align their narratives with Shell's corporate vision and bolster their persuasive abilities in stakeholder engagements.

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